

# Church Revitalization & Development

## November, 2018 Request and Yearly Report

**CRD Team:** Ryan Bradney, Jim Dougans (*Assistant Chair*), Karen Hartsfield, Philip Lotspeich (*Gen. Presbyter*), Linda Maconochie, Jay Mumper (*chair*)

### REQUEST FOR PRESBYTERY APPROVAL:

The Church Revitalization and Development Ministry Area **moves that the Presbytery approve the attached proposal with The Phila Group to begin exploration of a new worshipping community in Jessamine Co in response to the action taken at the November Presbytery Meeting in 2017 to close Nicholasville Presbyterian Church.**

As a part of that action in November 2017, if no viable ministry emerged within a year after the action, The Church Revitalization and Development Ministry would engage with an outside group to assist in this work. In addition to the group exploration of options in Jessamine County, The Phila group will work to train 5-7 core leaders to replicate the work across the Presbytery where other opportunities for a new worshipping community may exist. This group will also lead 6 training days over 9 months for members of existing church communities. The training will be focused on how to reach out and build relationships with people not currently engaged with a faith community.

**DETAILS of this Proposal are attached below**

## Yearly Report

**April 27 and 28, 2018-Missional Church Workshop with PCUSA Pastor Ray Jones**

First Presbyterian Church, Winchester

It Was A Blessing And A “Heart-stirring” Time With Ray

- Where To Start
  - We Need To Know The Message Of The Cross.
  - The Path To Faith Moves From Distrust To Trust
  - Look To Reach Out And Build Better Relationships With Others
  - Simple Practices Can Lead To Something Bigger
  - As Christians We Need To Live As A Sent People
-

October 19-20, 2018-Fall Missional Church Conference with Rev. Brian Clark, of *Phila Consulting*

First Presbyterian Church, Winchester

Brian Spoke About “Learning To Embrace And Follow Your ‘have To’ go!”

- How Can You Help Your Church To Go With You
- You Can Learn A Lot From A Woman At A Well
- Embracing “Sent” And “Seeing” As A Way Of Life
- An Experiment In “Seeing”
- Some Questions Change A Village



## For the Presbytery of Transylvania:

### Building Relationships with Those Around Us Who Are Not Engaged in a Worshiping Community

Phila Consulting Group (PCG) is a diverse team of practitioners motivated to advance the Kingdom of God. We have significant experience in church planting & development, analysis & consulting, building start-up companies, and running large businesses. Brief bios of the PCG core team are on the following page of this document; PSG augments this core team based on the requirements and characteristics of each engagement. For more information on Phila Consulting Group, go to our website ([www.philaconsulting.com](http://www.philaconsulting.com)).

### Core Team

**Dan Carlton** - Pastor, Culpeper Baptist Church, Culpeper, VA

**Brian Clark** - Founding Pastor, Riverside Presbyterian Church, Sterling, VA

**Shannon Kiser** - Director of Training, Fresh Expressions US, Springfield, VA

**Gary Mears** - Lead Missionary, The Porch Church, Lucketts, VA

---

### Starting a New Worshipping Community Process Overview

The training, coaching, and mission planning Phila engages with its clients follows the broad strokes of this discernment process:

#### Phase One – IDENTITY

Define the fundamentals at the heart of this new worshipping community development endeavor in the eyes of the oversight team and key stakeholders.

## **Phase Two – VISIONING**

Research and Site Visits:

## **Phase Three – EXPERIMENTATION AND EVALUATION**

Conduct initiatives to engage with the identified People-Groups -- see what might work, see what doesn't work.

## **Phase Four – FINALIZING MISSION PLAN**

---

# **Performance Work Statement**

## **Goal**

For this engagement with the Presbytery of Transylvania, the goal of the Phila Consulting Group is to work with an identified group of leaders from across the Presbytery. We will provide training, methodologies and tools to empower and equip the leadership to create new practices of hospitality through both existing church communities and the creation of new church communities that will reach out to those in their area who are not currently engaged in the church.

## **The Initial Engagement**

Our initial engagement with the Presbytery of Transylvania will consist of two parts.

### Part 1

In the first phase Phila Group will work with 5-7 key church leaders, to be identified/recruited by the Presbytery, who are willing to commit to 6 full days of training, discerning, and engaging with this work over a 9-month period. This team will:

1. Identify two to three possible new worshipping communities within the bounds of the Presbytery of Transylvania
2. Discern which of these two to three options should begin immediately and develop a full mission plan for that mission

After 9-months engagement, the 5-7 key leaders on this team will have the skills and insights to repeat the process for new works within their own church communities and for the Presbytery in identifying the next new worshipping community opportunity.

### Part 2

In part 2 of this engagement, Phila Consulting will lead 6 training days over 9 months for members of existing church communities. This training will be focused on how to reach out and build relationships with people not currently engaged with a faith community.

## **On-Site Level of Effort**

Phila Consulting Group will conduct six Site Visits, 2-4 days each, to the Presbytery of Transylvania. The visits will take place over a 9-month Period of Performance.

---

## Cost Proposal and Level of Effort Presbytery of Transylvania

The Cost Proposal is based on a planned 6 Site Visits to the Presbytery of Transylvania averaging 3 days in duration and a team of 2 persons from Phila Consulting Group. These Site Visits will take place over a 9-month Period of Performance.

### Labor (Level of Effort)

- |                                  |                  |
|----------------------------------|------------------|
| • 6 trips, 2 persons, three days | 288 person-hours |
| • Preparation, Research          | 80 person-hours  |
| • Documentation                  | 40 person-hours  |

### Travel

- |                                  |               |
|----------------------------------|---------------|
| • Airfare (per person, per trip) | \$ 300        |
| • Hotel (2 nights)               | \$ 300        |
| • Car Rental (3 days)            | \$ 100        |
| • Meals (3 days)                 | <u>\$ 100</u> |
| • Subtotal                       | \$ 800        |
| • 6 trips                        | \$9000        |
| • Two-Person each, shared car    |               |

### Price for Engagement

Labor	\$16,000
Travel and Administration	\$ 9,000
<b>TOTAL</b>	<b>\$25,000</b>

### Notes:

1. *Phila Consulting is proposing a Fixed-Price engagement at the price specified above. The Labor Level of Effort is provided for information purposes to explain how the fixed-priced was derived.*
2. *Invoicing will be as follows:*
  - a. *\$6,000 at contract execution*
  - b. *\$6,000 increments at the end of month 3 and month 6*
  - c. *\$7,000 increment at the end of month 9*